

Oudenbosch, 14 March 2022

Dear Partner,

Mid-March 2022 we've implemented a Fuel Surcharge mechanism for the first time with the following argumentation:

The war between Russia and Ukraine not only causes great human suffering but also many uncertainties. One of those uncertainties affects us all and that is rising fuel costs.

You can imagine that we, as a transport company, cannot bear these high rises alone. That is why we are forced to apply a fuel surcharge (FSC) to every transport to be carried out from March 14th.

Our new rates were introduced on 01.01.2022, which also serves as the reference date for the fuel prices. A FSC based on the increase of fuel costs compared to the fuel price with reference date 01.01.2022. The FSC will be adjusted weekly based on the average fuel prices of the previous week.

We use the average TLN fuel Prices to calculate the FSC:

<https://www.tln.nl/app/uploads/brandstofmonitor/DIESELPRIJZEN2022.pdf?1646986328>

The FSC percentage is applied in the week that the transport is carried out. The date of loading will be decisive in this. You can follow the percentage of the fuel surcharge per week on our website

<https://www.mammoetroadcargo.com/en/general-terms-conditions>

We hope that this necessary measure is temporary and will expire as soon as fuel prices fall below the reference date 01.01.2022.

At the time of implementation, mid-March this year, we determined the method based on the currently available information and knowledge, which we receive from our Dutch Trade Association Transport & Logistics Netherlands (TLN).

Based on advancing insight, but also through reductions in excise duties in different countries, we have come to the conclusion that the chosen methodology is insufficiently corresponding to reality, as a result of which the increase in fuel costs is insufficiently covered.

We have a structured refueling policy for our drivers: Refuel as much as possible in the cheapest countries at the cheapest gas stations. In practice we refuel 60% in Belgium and only for 15% in the Netherlands. Because the price development has been significantly different in Belgium than in the Netherlands in recent months, mainly due to the effect of the excise duty reduction in combination with the excise duty refund in Belgium, we will start our Fuel surcharge based on the price level in Belgium. The baseline rate is set at December 31st 2021 because this is in line with the rate on which our cost prices are based.

We trust to have informed you sufficiently and kindly ask for your understanding.

With kind regards,

M. Jorissen
MD Sales & Operations